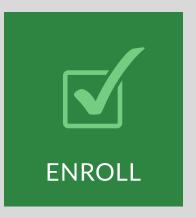


BENEFITS ADMINISTRATION SYSTEM

PLATFORM HIGHLIGHTS

FOR EMPLOYEES







FOR EMPLOYERS









THE CHANGING BENEFITS LANDSCAPE

THE OLD WAY Manual processing of transactions HR staff advising employees Cumbersome reporting Onsite benefits counselors Resource-intensive billing **MANAGE SHOP** process Slow response to constantly Paper forms changing regulations Call Centers Pay IT consultants to build **Defined Benefits** customized solutions **COMPLY ENROLL** Office meetings Paper forms / faxing / emailing Benefit fairs Problematic, expensive EDI **EXCHANGE ENGAGE**



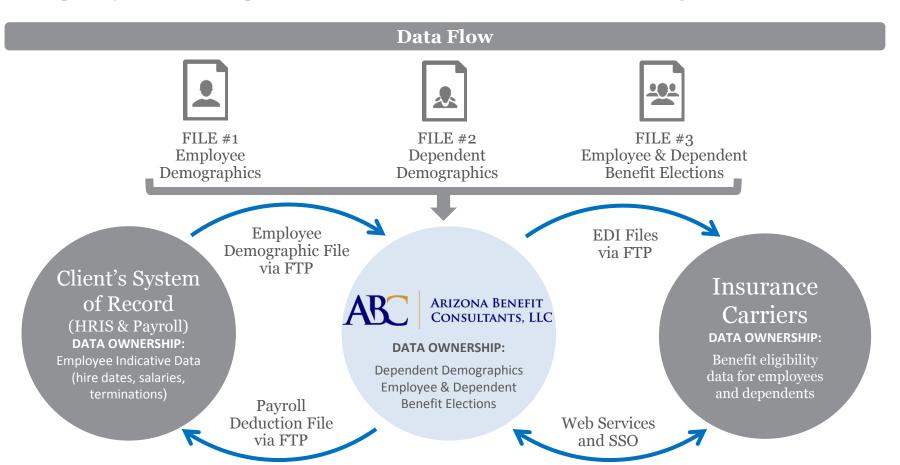
LEVERAGING TECHNOLOGY

THE NEW WAY Automation Dashboards Ask Emma (Decision Support) Custom Reporting Tools Billing Suite 2.0 **MANAGE** SHOP Employee Self-Service Leverage SaaS Configuration Alerts via Email and Text ACA Affordability Rules Defined Contribution **COMPLY ENROLL** Benefits Portal EDI Feedbuilder Mobile App Single-Sign-On **Total Compensation Statements** Web Services **EXCHANGE ENGAGE**



INDUSTRY~LEADING CONNECTIVITY

- Over 6,000 EDI feeds with carriers, TPAs and payroll / HRIS systems
- Expert development of HIPAA 834 feeds, Web Services and Single-Sign-On connections
- Monitoring of feeds to identify and proactively address discrepancies in information
- Comprehensive file testing with carriers during implementation
- Proprietary Feed Builder™ provides more efficient, cost-effective creation and management of EDI feeds



OUR COMPREHENSIVE SOLUTION



HIGH LEVEL IMPLEMENTATION TIMELINE

*NON~EDI BUILDS ARE A 4~8 WEEK TIMELINE

In	WEEKS 1 – 3 Iformation Gathering	В	WEEKS 4 – 8 uild Site & EDI Feeds		WEEKS 9 – 12 Launch Site		WEEK 13 Data Transmission
1	Kickoff Meeting	4-6	Build and Test Site	11	HR Admin Training	13	Start Carrier Transmission
2	Complete Vendor Interface Matrix	4	Life Events, Site Text, Alerts Due	11 11	Call Center Training Finalize Employee	13	Start Payroll / HRIS Transmissions
2/3	Complete Requirements Document	4	Enrollment Rules Due Test File Due: EE /	12	Communications Import Conversion		
2/3	Complete Benefit Class Matrix	5	Dependent Data		Demographic Data		
3	Rates, ASO, Field Options	5	Test File Due: EE / Dependent Benefit Data	12	Import Conversion Benefit Election Data		
3	Due Gather Carrier EDI Specs	6	Import Test Employee / Dependent Data	12 12	Test Carrier Feeds Test HRIS / Payroll Feed		
3	Complete Call Center Checklist	6	Import Test Benefit Election Data	12	Go Live with Final Site		
3	Gather Payroll / HRIS EDI Specs	6-8	Build Carrier Feeds				
		6-8	Build HRIS / Payroll Feed				
		6	Site Demonstration				
		7	Client Tests Site				

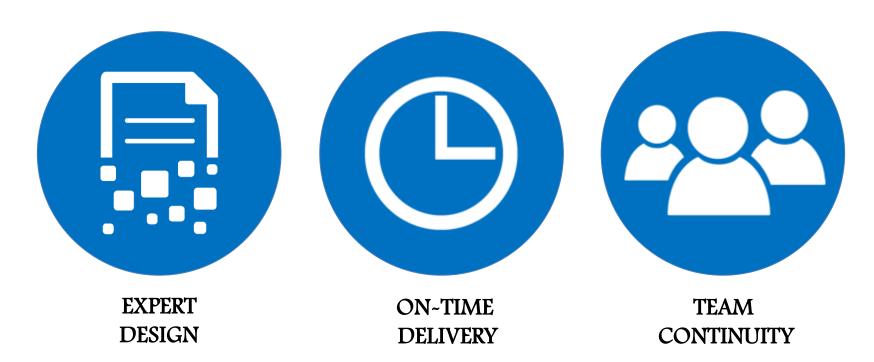






SERVICE OVERVIEW

THE HALLMARKS OF OUR SERVICE





SERVICE OVERVIEW: PRE~IMPLEMENTATION



EXPERT DESIGN

Solution Architect

- ✓ Guides demonstrations
- ✓ Describes service delivery best practices
- ✓ Documents scope of services
- ✓ Initiates requirements gathering
- ✓ Confirms solution design

Project Manager

- ✓ Describes data flow best practices
- ✓ Documents specific data flow for client
- ✓ Provides requirements for incoming data
- ✓ Secures specifications for outgoing data
- ✓ Documents data conversion plan



SERVICE OVERVIEW: IMPLEMENTATION



Project Lead

- ✓ Creates & manages 30 to 120 day project plan*
- ✓ Directs configuration team members
- ✓ Oversees data conversion process
- ✓ Coordinates services integration (i.e. Call Center)
- ✓ Leads weekly status calls
- ✓ Oversees quality assurance and testing
- ✓ Validates carrier & payroll EDI processes
- ✓ Provides governance reports to management

* Most implementations are completed in 30 to 90 days



SERVICE OVERVIEW: ONGOING

LEADERSHIP

Project Team Lead

Manages Implementation Project Stays Engaged Through First OE

Ongoing Team Lead*

Manages Ongoing Relationship Engages at Implementation



ENGINEER



Solutions Architect



CONFIGURE



Data Conversion Manager Implementation Manager Implementation Specialist Carrier & Payroll EDI Team

SERVICE

Ongoing Account Manager*

Day to day contact Supported by:

- Analysts
- EDI Team
- Call Center Team
- COBRA/TPA Team
- Direct Bill Team

^{*} Engages at start of Implementation and remains through ongoing service